

Annual Report

December 31, 2022



A letter from Haverhill Bank President Thomas L. Mortimer

Dear Fellow Depositors,

Haverhill Bank has shown its commitment to the communities we serve by being a stable financial partner through good times and bad. This was evidenced by the Bank's support of our customers through the pandemic. This support continued into FY '22 as the Bank actively increased lending across all customer segments as well as its increased community volunteer hours and donations.

As outlined below, the Bank's balance sheet grew and remained strong through Dec. 31, 2022. Total assets increased by over \$18 million driven largely by a 20.2% rise in outstanding loan balances. This growth was funded primarily by a \$28 million increase in deposit balances.

With the continued financial strength of the Bank, depositors' funds remain safe and secure. In addition, the combination of FDIC & DIF insurance which is provided to both our consumer and commercial customers provides additional security to our depositors. In fact, "No depositor has ever lost a penny in a bank insured by both the FDIC and the DIF" (difxs.com).

In addition to strong lending results, the Bank increased its giving by 28% to contribute over \$339,000 to its communities above and beyond employee volunteer hours, which continue to grow as organizations re-opened and events slowly started to return in 2022. The Bank's own Erin Daley was recognized with a Marketing & Communications Award by the Greater Salem Boys & Girls Club for her commitment to promoting the Club and its mission.

In 2022 we wished long-term board member and Haverhill resident Bill Faraci a happy retirement and recognized Bill at our first in-person meeting of the Mutual Holding Company, HB Holdings, since the creation during the pandemic in 2020. We also welcomed Jennifer Matthews and Timothy Jordan to our board of directors.

To support our continued growth, we also welcomed a number of new officers and managers to the family: Nicole Moses as VP - Senior Commercial Credit Analyst, Angelita Martinoli as VP of Human Resources, Elizabeth Cronin as VP of Compliance



Outgoing Director William S. Faraci receives congratulations on his retirement by Chairman of the Board Thomas L. Mortimer.

& BSA, Evan Cline as VP Contoller, Shauna Pendleton as VP of Marketing, and Gregory Shaw as Executive VP & Chief Operating Officer; in addition to promoting Jodie Pickles to Branch Manager III and Charlette Weeden to Executive VP & Chief Financial Officer.

Finally, I am pleased to announce the successful implementation of our new iBanking platform for online and mobile banking and the launch of Positive Pay for our commercial customers in 2022. These were the next steps of the evolution of the Bank into the digital age. I'm proud that we now offer online services in new account openings, card controls, residential lending and a whole host of online and mobile banking tools without losing the personal touch of our local in-person bankers that community banking revolves around.

On behalf of everyone at Haverhill Bank, including the board of directors, I thank our customers and employees again for another success year.

Sincerely,

Thomas L. Mortimer
President, Chief Executive Officer and Chairman of the Board

Haverhill Bank Consolidated

(In thousands. Unaudited.)

Assets

Cash and Due from Banks

Securities

Loans, net

Premises and Equipment, net

Other Assets

Total Assets

Liabilities and Surplus

Deposits

Borrowed funds

Other Liabilities

Total Liabilities

Surplus

Accumulated Other Comprehensive Income

Total Surplus

Total Liabilities and Surplus

December 31, 2022

Published in accordance with provision of
General Laws Chapter 170, Section 18.

December 31, 2022

December 31, 2021

\$14,068

\$74,232

113,045

106,424

405,600

337,345

7,621

7,824

17,658

13,185

\$557,992

\$539,010

December 31, 2022

December 31, 2021

\$492,569

\$464,326

17,599

17,625

3,257

2,746

513,425

484,697

55,470

54,665

(10,903)

(352)

44,567

54,313

\$557,992

\$539,010

Commitment to Community



The Longest Table to support L'Arche.

Haverhill Bank is truly a company rooted in the communities we serve.

As we grow, we continue to increase our support of the organizations that support these areas including our ongoing partnerships with Emmaus, Boys & Girls Clubs of both Haverhill and Salem and North Shore YMCA.

In 2022, we were also the primary sponsor of the Longest Table on the Boardwalk near our main office, one of the largest annual fundraisers for L'Arche that supports people with intellectual or developmental disabilities that live in a L'Arche home or participate in day programs.

Contributions increased 28% over the previous year, bringing the total in excess of \$339,000 at over 450 events.

In 2022 we saw the return of many in person events and our employees turned out to support them with an average of nearly 90 hours a month of volunteer activities per person. Our team of dedicated individuals also raised their own funds for causes such as Suicide Prevention, Breast Cancer Awareness, and Animal Rescue to name a few. With an average of over \$225 per organization, these fundraising days have become a monthly commitment.

Commitment to Community



Breast Cancer Awareness Day at the Bradford Branch.



Marcos Melo on the attack for Haverhill Bank's Team during the Greater Haverhill Chamber of Commerce's Dodgeball Tournament to support YMCA Giving Tree.



Haverhill Bank's Headless Horseman rode into the Big Dog Show to support Whittier Birthplace.



Ana Gonzalez presented the winner of the Classic Car Show his trophy during Team Haverhill's River Ruckus.

Officers

Thomas L. Mortimer President, CEO
Chairman of the Board

Gregory J. ShawExecutive Vice President,
COO

Charlette M. Weeden.....Executive Vice President,
CFO, Treasurer

Harry J. Korslund, III.....Senior Vice President,
Senior Commercial Loan Officer

Glenn W. StraussSenior Vice President,
Market Manager–Commercial Lending

Duncan O. Clark.....Vice President,
Retail Branch Administrator

Evan S. ClineVice President,
Controller

Alan M. Collopy..... Vice President, Information Technology

Elizabeth CroninVice President Compliance,
BSA Officer

Erin M. Daley.....Vice President, Mortgage Specialist

Thomas O. FaulknerVice President, Mortgage Originator

James P. Henebry..... Vice President, Commercial Lending

Angelita Martinoli Vice President, Human Resources

Nicole A. Moses.....Vice President, Credit Analyst

Shauna Pendleton Vice President, Marketing

Kelly C. Quevillon..... Vice President, Operations

Deven M. Robinson.....Vice President,
Executive Administration Officer, Board Secretary

Lisa M. Sullivan.....Vice President,
Residential Production Manager

Stanley R. Ward..... Vice President, Loan Servicing

Marcos C. Melo..... Assistant Vice President, Branch Officer
Accounting Manager

Sherry L. Temple Pruyn.....Assistant Vice President,
Mortgage Officer and Originator

Lori A. Archambault.....Branch Manager

Alison M. Defina.....Branch Manager

Board of Directors

Thomas L. Mortimer, Chairman of the Board

Paul M. Accardi Joseph J. Bevilacqua

Mary E. Carrington Stuart B. Davis

William S. Faraci, Esq. Dana A. Fields

Timothy J. Jordan Jennifer R. Matthews

Kristin M. Murphy Christos S. Papaefthemiou

Richard J. Sheehan, Jr., Esq.

Audit Committee

Joseph J. Bevilacqua
Mary E. Carrington
Stuart B. Davis
Dana A. Fields
Richard J. Sheehan, Jr.

Executive Committee /Nominating Committee

Paul M. Accardi
William S. Faraci
Thomas L. Mortimer
Kristin M. Murphy
Christos S. Papaefthemiou

Corporators

Derek C. Journeay
Timothy J. Jordan
William D. Chase
William D. Cox, Jr.
James P. Traver
Tatum M. Kelleher
Joseph J. Fantini
Stephen L. Flynn
Jennifer R. Matthews
Anthony J. Sciuto
Frederick E. Malcolm
Allison M. Dolan-Wilson
Xiang H. Chen
Robert A. Masys
Deborah A. Conner
William J. Costello
Keith T. Maglia
Francis J. Bevilacqua
Daniel T. Chabot
Thomas R. Faulkner
Duncan C. Farmer
Ronald G. Trombley
Mark J. Andrews
William J. Pauk
Frank A. Storniolo
Peter H. Bronstein
Krystine S. Hetel
Timothy J. Coco
Raymond C. Antonopoulos
Jeffrey Grassie
Cabot B. Smith
Denise M. Joslin
Meredith J Atwood
John Patriakeas
William J. Barron
Caitlin M. Masys

Branch Locations

Main Office

180 Merrimack Street
Haverhill, MA 01830

Bradford Branch

163 South Main Street
Bradford, MA 01835

Rosemont Branch

1094 Main Street
Haverhill, MA 01830

Merrimac Branch

6 West Main Street
Merrimac, MA 01860

Salem Branch

396 Main Street
Salem, NH 03079

West Newbury Branch

281 Main Street
West Newbury, MA 01985

Federal Deposit Insurance Corporation
Federal Home Loan Bank
Federal Reserve Bank of Boston
Massachusetts Bankers Association
New England Automated Clearing House
Independent Community Bankers of America
Depositors Insurance Fund



Haverhill Bank
Just One Bank